



CASE STUDY



Helping Brian Johnston & Co (Insurance Brokers) Ltd stay secure and compliant, with Cyber Essentials Plus fully integrated within their IT Support contract

CUSTOMER TESTIMONIAL

“Having personally partnered with Naglotech Ltd for several years, I am consistently impressed by their support. They always address our needs, which include proactive network monitoring and robust security solutions. They provide valuable day to day IT Support and I have worked closely with them on numerous projects. Between us we have built up extremely good working relationships, which has enabled both companies to collaborate on improving and creating new infrastructure and introducing new technology to grow the business. Naglotech feel less like an outside vendor, and more like an extension of our own team.”

- Lisa Carroll, Business Systems Analyst
Brian Johnston & Co (Insurance Brokers) Ltd



CUSTOMER: BRIAN JOHNSTON & CO (INSURANCE BROKERS) LTD

PROJECT: CYBER ESSENTIALS PLUS COMPLIANCE INTEGRATED INTO PREMIUM IT SUPPORT

PROJECT LIFECYCLE: ONGOING PARTNERSHIP

OVERVIEW

Operating in the UK public sector motor fleet insurance sector, Brian Johnston & Co Insurance Brokers manages highly sensitive client data every day. Maintaining robust cyber security, meeting regulatory requirements and remaining audit-ready at all times is essential not only for compliance, but for building trust with their customers, partners and suppliers.

With Cyber Essentials Plus alignment included as standard within Naglotech's Premium IT Support, we were the natural choice for Brian Johnston & Co - providing not only enhanced cyber security, but also built-in, continuous compliance as part of an integrated service.

As a result, Brian Johnston & Co now benefit from a significantly reduced exposure to cyber risk, ongoing support to maintain compliance and the confidence to demonstrate their commitment to cyber security best practice whenever required.



TECHNICAL CONSIDERATIONS

For Brian Johnston & Co (Insurance Brokers) Ltd, success depended on working with an IT partner who could seamlessly integrate cyber security into their existing infrastructure, without adding complexity or operational friction.

The following requirements needed to be addressed:

- ✔ Protection of sensitive client and policyholder data
- ✔ Alignment with Cyber Essentials Plus requirements
- ✔ Ongoing threat monitoring and risk mitigation
- ✔ Staff awareness and secure working practices
- ✔ Maintaining compliance without disrupting day-to-day operations

THE CHALLENGE

The insurance sector presents a high-value target for cyber threats, with increasing expectations from clients and partners around data protection and security standards. Brian Johnston & Co needed to demonstrate a strong cyber security posture to customers and stakeholders, reduce exposure to common cyber threats and ensure consistent, organisation-wide alignment with Cyber Essentials Plus and IASME standards.

Importantly, they required a solution that would not rely on one-off audits, but instead provide continuous assurance and long-term resilience integrated directly into their IT support, ensuring security remained consistent as the business evolved.



OUR SOLUTION

Naglotech provides all of the above as standard, embedding Cyber Essentials Plus compliance directly into our Premium support contracts as a core part of our proactive IT support service.

Systems are proactively monitored and managed to ensure ongoing compliance. Regular vulnerability assessments are carried out, with any issues promptly remediated. Devices, networks and user access controls are securely configured to maintain a strong security posture.

Users also receive ongoing awareness training and best practice guidance to reduce the risk of cyber threats. In short, all processes are continuously aligned with Cyber Essentials Plus standards.





ABOUT OUR IT SUPPORT

Our flexible packages are built to suit different operational needs, all underpinned by expert guidance and a strong focus on cyber security and compliance.

Whether you need reliable remote assistance or a fully managed, compliance-driven package like Brian Johnston & Co, we provide the right level of support to help your business stay secure and grow with confidence.

✔ **Remote Support:** Our fast, reliable remote assistance for day-to-day IT issues, ensuring minimal disruption and quick resolution without the need for on-site visits.

✔ **Business Support:** A balanced, fully managed support package combining remote and on-site services, proactive maintenance and Cyber Essentials compliance included.

✔ **Premium Support:** Our most comprehensive solution, integrating advanced cyber security, continuous monitoring and Cyber Essentials Plus alignment as standard, along with ISO 27001 guidance. This package delivers complete peace of mind, compliance assurance and long-term resilience.

➔ [Discover more](#)

THE RESULT

Brian Johnston & Co Insurance Brokers now benefits from a consistently managed cyber security approach that supports daily operations, regulatory requirements, and overall business resilience.

Key outcomes include:

- ✔ Greater confidence when demonstrating security standards to customers, partners and stakeholders
- ✔ Significantly reduced exposure to cyber threats
- ✔ Simplified alignment with Cyber Essentials Plus requirements
- ✔ Ongoing reassurance through monitoring and expert support
- ✔ Improved incident response readiness and faster issue resolution
- ✔ Stronger protection of sensitive client and business data
- ✔ Enhanced visibility across systems, enabling better-informed decisions

By embedding cyber security into everyday IT support, Naglotech has helped move the business from a reactive approach to a more proactive, reliable and scalable way of working, while ensuring security and compliance remain an integral part of day-to-day operations.



Strengthen Your Cyber Security with Compliance and Regulatory Assurance

If your organisation is committed to strong cyber security and wants to enhance its standards, Naglotech is here to help.

By integrating Cyber Essentials and ISO 27001 guidance into your IT support framework, Naglotech gives you the confidence and reassurance to grow your business securely.

Get in touch using the options below to start the conversation.